



## Video Recording Guide

To help us know about who you are as a person, we ask that you record a brief video of yourself.

We are looking for your authentic self, so do not worry about the production value of the video itself. Recording it on your phone or web cam is fine.

On the video, please introduce yourself and then address each of the seven questions below. Plan to spend about one minute on each question. The completed video should be no longer than ten minutes.

1. We are interviewing several successful candidates. Please tell us why we should choose you to join our team.
2. What would a direct supervisor in your current or last position say about your greatest strength?
3. What did your supervisor in your current or last position tell you that you should work on?
4. What are you most proud of in your career as a sales professional?
5. What motivates you to sell?
6. Describe how you have used technology to help reach your sales goals.
7. Describe your ideal work environment.

When your video is complete, please upload it either to [Vimeo](#) or [YouTube](#). (If you choose YouTube, please set the video to unlisted.) You will be asked to provide us a link to your video when you complete your application.